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### Flipnosis The Art Of Split

Dr Kevin Dutton catalogues examples of split-second persuasion or 'Flipnosis'. Dutton unlocks the secrets of a baby's face, uncovers dastardly scams and tantalises with analyses of The Psychopath. Flipnosis is an easy read that supplies intriguing anecdotes and entertaining experiments to relay to the amazement of your friends.

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4 quotes from Flipnosis: The Art of Split-Second Persuasion: 'if you believe you can, or believe you can't - either way you're right'

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It's a book about a special kind of persuasion - flipnosis - that has an incubation period of a few seconds . Invisible persuasion or invisible selling is one of the most critical skills that people need today in a world of overcommunicated humans. It is literally the difference between make or break.

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